

PRINCETON SENIOR RESOURCE CENTER INC.

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Independent Auditor's Report

To: Board of Trustees

Princeton Senior Resource Center Inc.

I have audited the accompanying statements of financial position of Princeton Senior Resource Center Inc. (a nonprofit organization) which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the Unites States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence that I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Princeton Senior Resource Center Inc. as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Michael 7. Remus

Hamilton Square, New Jersey November 7, 2018

Statements of Financial Position June 30,

| | 2018 | 2017 | | | |
|---|--------------|--------------|--|--|--|
| ASSETS | | | | | |
| Cash and cash equivalents | \$ 168,884 | \$ 194,361 | | | |
| Trade receivable | 1,856 | 350 | | | |
| Investments, at fair market value | 490,299 | 450,986 | | | |
| Endowment fund | 2,044,453 | 1,886,010 | | | |
| J. Seward Johnson Sr. Assistance Fund | 371,623 | 344,222 | | | |
| Life Long Learning fund | 146,920 | - | | | |
| Prepaid expenses | 1,288 | 1,528 | | | |
| Property and equipment, net | 5,859 | 8,767 | | | |
| Total Assets | \$ 3,231,182 | \$ 2,886,224 | | | |
| LIABILITIES AND NET ASSETS | | | | | |
| Liabilities | | | | | |
| Accounts payable | \$ 5,506 | \$ 3,750 | | | |
| Advance rent payment | 3,750 | 6,250 | | | |
| Deferred revenue | 20,992 | 4,000 | | | |
| Security deposits payable | 2,600 | 2,600 | | | |
| Total Liabilities | 32,848 | 16,600 | | | |
| Net Assets Unrestricted - available for | | | | | |
| general activities | 601,678 | 603,470 | | | |
| Temporarily restricted | 33,660 | 35,922 | | | |
| Permanently restricted | 2,562,996 | 2,230,232 | | | |
| Total Net Assets | 3,198,334 | 2,869,624 | | | |
| Total Liabilities & Net Assets | \$ 3,231,182 | \$ 2,886,224 | | | |
| See accompanying notes. | | | | | |

Statements of Activities and Changes in Net Assets Years Ended June 30,

| | 2018 | 2017 |
|---|--------------|--------------|
| PUBLIC SUPPORT AND REVENUE - UNRESTRICTED | | |
| Public Support | | |
| Received Directly: | | |
| Contributions - Individual | \$ 138,071 | \$ 153,138 |
| Contributions - Corporate | 7,206 | 11,543 |
| Received Indirectly: | | |
| Grants | 101,484 | 31,000 |
| Other organizations | 15,920 | 15,665 |
| Total public support | 262,681 | 211,346 |
| Revenues, Gains & Other Support: | | |
| Municipal contract | 143,000 | 137,325 |
| Special event proceeds, net | 128,327 | 165,070 |
| Program service fees | 132,039 | 122,566 |
| Comcast receipts | 4,504 | 4,185 |
| Rental income | 42,820 | 35,622 |
| Net realized and unrealized gain (loss) on investment | 7,423 | 36,940 |
| Interest & dividend income | 35,357 | 24,743 |
| Other revenue | 2,137 | 2,484 |
| Total revenue | 495,607 | 528,935 |
| Net assets temporarily restricted for future use | 0 | 16,282 |
| Net assets (released) from restrictions | (2,231) | (12,876) |
| Total unrestricted and temporarily restricted public support and revenue | 756,057 | 743,687 |
| EXPENSES | | |
| Program Services: | | |
| Senior programs | 303,935 | 289,541 |
| Social services | 186,243 | 184,886 |
| Total program services | 490,178 | 474,427 |
| Supporting Services: | | |
| Management and general | 86,651 | 95,872 |
| Fundraising | 178,458 | 154,697 |
| Total supporting services | 265,109 | 250,569 |
| Total expenses | 755,287 | 724,996 |
| Increase (Decrease) in net assets - unrestricted & temporarily restricted | 770 | 18,691 |
| RESTRICTED NET ASSETS | | |
| Endowment Funds income | 26,942 | 19,594 |
| Endowment Funds expenses | (17,336) | (18,716) |
| Endowment Funds contributions | 140,418 | 4,000 |
| Realized gain (loss) on investments | 65,303 | (14,558) |
| Net unrealized gain on investments | 112,613 | 270,307 |
| Increase (Decrease) in net assets - permanently restricted | 327,940 | 260,627 |
| Net Assets at June 30, 2017 and 2016 | 2,869,624 | 2,590,306 |
| Net Assets at June 30, 2018 and 2017 | \$ 3,198,334 | \$ 2,869,624 |
| See accompanying notes. | | Page A |

Statements of Cash Flows Years Ended June 30,

| | 2018 | 2017 |
|---|------------|------------|
| Cash Flows From Operating Activities: | | |
| Cash rec'd from public support | \$ 262,681 | \$ 211,346 |
| Cash rec'd from municipal contract | 143,000 | 137,325 |
| Cash rec'd from special events & conference | 178,156 | 211,102 |
| Cash rec'd from program service fees & other | 132,039 | 122,566 |
| Cash rec'd from Comcast Media receipts | 4,504 | 4,185 |
| Cash rec'd from rental income | 40,320 | 35,997 |
| Interest & dividends | 62,299 | 44,337 |
| Cash paid for program expenses | (490,178) | (463,177) |
| Cash paid for mgmt, general & fundraising expenses | (294,642) | (303,722) |
| Cash paid for Endowment fund expenses | (17,336) | (18,716) |
| Net cash provided by (used in) operating activities | 20,843 | (18,757) |
| Cash Flows From Investing Activities: | | |
| Capital expenditures | 0 | (7,018) |
| Proceeds from sale of securities | 62,349 | 104,021 |
| Other investing activities, net | (249,087) | (16,069) |
| Net cash provided by (used in) investing activities | (186,738) | 80,934 |
| Cash Flows From Financing Activities: | | |
| Contributions permanently restricted | 140,418 | 4,000 |
| Net cash provided by financing activities | 140,418 | 4,000 |
| Increase (Decrease) in cash and cash equivalents | (25,477) | 66,177 |
| Cash and cash equivalents, June 30, 2017 and 2016 respectively | 194,361 | 128,184 |
| Cash and cash equivalents, June 30, 2018 and 2017 respectively | \$ 168,884 | \$ 194,361 |

Statements of Cash Flows Years Ended June 30,

| | 2018 | 2017 |
|--|------------|-------------|
| Reconciliation of change in net assets | | |
| to net cash provided by (used in) operating activities: | | |
| to not easil provided by (used in) operating activities. | | |
| Increase (decrease) in net assets | \$ 328,710 | \$ 279,318 |
| Adjustments to reconcile net income to net cash | | |
| provided by (used in) operating activities: | | |
| Depreciation | 2,908 | 2,288 |
| Unrealized (gain) loss on investments | (120,036) | (306,728) |
| Realized (gain) loss on investments | (65,303) | (7,399) |
| Contributions permanently restricted | (140,418) | 4,000 |
| Change in assets and liabilities: | | |
| (Increase) decrease in accounts receivable | (1,506) | 26,751 |
| (Increase) decrease in prepaid expenses | 240 | 12,526 |
| Increase (decrease) in accounts payable | 1,756 | (4,127) |
| Increase (decrease) in advance rent | (2,500) | 375 |
| Increase (decrease) in deferred revenue | 16,992 | (25,761) |
| Total adjustments | (307,867) | (298,075) |
| Net cash provided by (used in) operating activities | \$ 20,843 | \$ (18,757) |
| | | |
| Supplementary Disclosure of Cash Flow Information | | |
| Federal income tax payments | \$ - | \$ - |
| | | |

Statements of Functional Expenses Years Ended June 30,

| | • | | | | | 2018 | 3 | | | | | |
|-------------------------------|------------------|------------|-----|---------|-----|---------|-----|----------|--------------|-----------|----|----------|
| | Program Services | | | | | | 9 | Suppo | rting Servic | es | | |
| | | | | | То | tal | Mai | nagement | | | То | tal |
| | | | Soc | ial | Pro | ogram | and | General | | | Su | pporting |
| | Senio | r Programs | Ser | vices | Ex | penses | Exp | enses | Fur | ndraising | Se | rvices |
| Salaries and related charges | \$ | 237,924 | \$ | 161,362 | \$ | 399,286 | \$ | 71,212 | \$ | 162,514 | \$ | 233,726 |
| Professional fees | | 11,318 | | 10,447 | | 21,765 | | 5,470 | | | | 5,470 |
| Office expenses | | 4,874 | | 2,437 | | 7,311 | | 1,462 | | 975 | | 2,437 |
| Bank & credit card fees | | 2,131 | | - | | 2,131 | | - | | 4,136 | | 4,136 |
| Program supplies and expenses | | 24,771 | | 274 | | 25,045 | | 920 | | 113 | | 1,033 |
| Information technology | | 6,842 | | 3,422 | | 10,264 | | 2,053 | | 1,368 | | 3,421 |
| Professional development | | 1,149 | | 839 | | 1,988 | | 779 | | 715 | | 1,494 |
| Development expenses | | - | | - | | - | | - | | 5,651 | | 5,651 |
| Equipment expense | | 1,389 | | 694 | | 2,083 | | 417 | | 278 | | 695 |
| Marketing | | 6,455 | | 3,228 | | 9,683 | | 1,937 | | 1,291 | | 3,228 |
| Miscellaneous | | - | | - | | - | | 276 | | - | | 276 |
| Insurance | | 3,814 | | 1,906 | | 5,720 | | 1,144 | | 763 | | 1,907 |
| Depreciation | | 1,454 | | 727 | | 2,181 | | 436 | | 291 | | 727 |
| Investment management fees | | 1,814 | | 907 | | 2,721 | | 545 | | 363 | | 908 |
| | \$ | 303,935 | \$ | 186,243 | \$ | 490,178 | \$ | 86,651 | \$ | 178,458 | \$ | 265,109 |

| | | | | | | 2017 | 7 | | | | | , |
|-------------------------------|------------------|------------|-----|---------|-----|---------|----|-----------|-------------|----------|----|----------|
| | Program Services | | | | | | 5 | Suppo | rting Servi | ces | | |
| | | | | | To | tal | Ma | nagement | | | To | otal |
| | | | Soc | ial | Pre | ogram | an | d General | | | Su | pporting |
| | Senio | r Programs | Ser | vices | Ex | penses | Ex | penses | Fun | draising | Se | rvices |
| Salaries and related charges | \$ | 223,340 | \$ | 159,863 | \$ | 383,203 | \$ | 77,718 | \$ | 136,695 | \$ | 214,413 |
| Professional fees | | 11,890 | | 8,520 | | 20,410 | | 7,350 | | 4,150 | | 11,500 |
| Office expenses | | 3,334 | | 1,667 | | 5,001 | | 1,000 | | 667 | | 1,667 |
| Bank & credit card fees | | 1,997 | | - | | 1,997 | | - | | 3,876 | | 3,876 |
| Program supplies and expenses | | 20,944 | | 613 | | 21,557 | | 397 | | 60 | | 457 |
| Information technology | | 2,626 | | 1,313 | | 3,939 | | 788 | | 525 | | 1,313 |
| Professional development | | 884 | | 645 | | 1,529 | | 311 | | 549 | | 860 |
| Development expenses | | - | | - | | - | | - | | 3,273 | | 3,273 |
| Equipment expense | | 2,393 | | 1,196 | | 3,589 | | 718 | | 478 | | 1,196 |
| Marketing | | 14,728 | | 7,364 | | 22,092 | | 4,418 | | 2,946 | | 7,364 |
| Miscellaneous | | - | | - | | - | | 952 | | - | | 952 |
| Insurance | | 4,630 | | 2,315 | | 6,945 | | 1,390 | | 925 | | 2,315 |
| Depreciation | | 1,145 | | 575 | | 1,720 | | 340 | | 228 | | 568 |
| Investment management fees | | 1,630 | | 815 | | 2,445 | | 490 | | 325 | | 815 |
| - | \$ | 289,541 | \$ | 184,886 | \$ | 474,427 | \$ | 95,872 | \$ | 154,697 | \$ | 250,569 |

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See accompanying notes.

Notes to Financial Statements June 30, 2018 and 2017

1 Nature of Activities

The Princeton Senior Resource Center ("the Organization") is a New Jersey not-for-profit Organization under section 501(c)(3) of the Internal Revenue Code. The Organization provides senior programs, social services and volunteer opportunities for Princeton area residents over 55 years old. PSRC is the go-to resource where aging adults and their families find support, guidance, educational and social programs to help navigate life transitions and continue to be active, healthy and engaged in the community. The Organization is supported primarily through donor contributions, grants, and contracts to provide services.

Senior Programs: fitness, education and enrichment classes, Evergreen Forum lifelong learning, retirement programs, informational seminars, programs promoting wellness, volunteer opportunities, GrandPals, computer assistance and recreational and social events.

Social Services: information and referral, maintaining resource directories, assistance with benefit applications, care coordination, transitions, consultations and counseling, support groups, Caregiver Resource Center, Partners in Caring-Princeton, Crosstown, HomeFriends, GrandPals.

2 Summary of Significant Accounting Policies

(a) Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

(b) Basis of Presentation

The Organization classifies all financial transactions into three net asset categories in accordance with applicable donor-imposed restrictions: permanently restricted, temporarily restricted, and unrestricted.

- *Permanently* restricted net assets have donor-imposed restrictions that stipulate that the corpus of the gifts be maintained permanently. (See Note 8 Net Assets)
- *Temporarily* restricted net assets carry donor-imposed restrictions on the expenditure of the contributed assets. Temporary restrictions may expire with the passage of time or as a result of actions taken by the Organization that fulfill donors' restrictions. When temporarily restricted net assets are released from restrictions, they are transferred to unrestricted net assets and shown as "Net assets released from restrictions" in the Statement of Activities. Transfers from temporarily restricted to unrestricted net assets occur even if the contributions are received and spent within the same year.
- *Unrestricted* net assets are not restricted by donors.

(c) Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all money market funds and highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Notes to Financial Statements June 30, 2018 and 2017

(d) Investments

Investments in marketable securities (stock mutual funds) with readily determinable fair values and all investments in debt securities (bond mutual funds) are measured at fair value in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income or loss (including realized and unrealized gains and losses, interest and dividends) and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

The Organization's endowment fund, J. Seward Johnson Sr. Assistance Fund and Life Long Learning endowment are held and managed by the Princeton Area Community Foundation. The Community Foundation has invested funds in alternative investments. The investments are established as limited partnerships but are not traded on any public exchange or market. The alternative investments invest in various investment vehicles including publicly traded equities and bonds traded in the United States and internationally, privately held companies, and closely held limited partnerships and investment companies. Those investments that are traded in the United States or on foreign exchanges are valued based on current traded value. Investments in privately held or closely held companies are valued at the net value based on audited or unaudited financial statements.

For a further discussion of Endowment Funds see Note 11 Endowment Funds.

(e) Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Absent any donor restrictions, the organization reports gifts of cash and other assets as unrestricted support.

(f) Property and Equipment

The Organization capitalizes property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is recorded at cost. Donations of property and equipment are recorded at fair value on the date of donation. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over estimated useful lives ranging from three to five years.

Notes to Financial Statements June 30, 2018 and 2017

(g) Contributed Services

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, fund-raising campaigns and various committee assignments. For the years ended June 30, 2018 and 2017 the Organization received more than 20,800 and 16,000 volunteer hours from over 400 and 375 volunteers and the estimated value of such services is \$515,552 and \$399,539, respectively. The value of all donated services has not been recognized in these financial statements as they do not meet the criteria for recognition.

The Organization occupies and conducts its operations from two separate locations; the Spruce Circle location is owned by the Princeton Housing Authority and the Suzanne Patterson Center is owned by the Municipality of Princeton. No rent is paid by the Organization, however the in-kind contribution by the Princeton Housing Authority is estimated to be \$27,014 and \$27,014 and the in-kind contribution by the Municipality of Princeton is estimated to be \$33,550 and \$33,550 for the years ended June 30, 2018 and 2017 respectively.

(h) Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions.

Donated marketable securities and other noncash donations, if any, are recorded as contributions at their estimated fair values at the date of donation.

(i) Revenue and Other Support

Unrestricted contributions are recognized as support when they are received or unconditionally pledged. Revenue's and other support from grants and contracts are recognized in the period they are earned.

(j) Income Taxes

The organization is generally exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

The Organization follows the pronouncement related to accounting for uncertainty in income taxes. The Organization does not believe its financial statements include any uncertain tax positions at June 30, 2018 and 2017. The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending June 30, 2017, 2016, and 2015 are subject to examination by the IRS, generally for three years after they were filed. In addition, no income tax related penalties or interest have been recorded for the years ended June 30, 2018 and 2017.

Income tax expense on unrelated business income for the year ended June 30, 2018 and 2017 was \$186 and \$186, respectively. The Organization also received a foreign tax credit that was used to offset income tax expense in the amount of \$202 and \$202 for the years ended June 30, 2018 and 2017, respectively.

Notes to Financial Statements June 30, 2018 and 2017

(k) Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Accordingly, actual results could differ from those estimates.

Significant estimates have been made by the Princeton Area Community Foundation in determining fair value of investments (see item *d* above). It is reasonably possible that these estimates could change in the near future.

(l) Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and in the Statements of Functional Expenses. Accordingly, certain expenses have been allocated among program services, management and general and fund-raising using the direct cost method or other reasonable basis consistent with the benefit derived by each program.

(m) Fair Value Measurements

The Financial Accounting Standards Board ("FASB") issued under Topic 820 under the FASB Accounting Standards Codification which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The standard provides a consistent definition of fair value, which focuses on a exit price between market participants in an orderly transaction. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by Topic 820, are used to measure fair value. The standard also prioritizes, within the measurement of fair value, the use of market based information over entity-specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of an asset or liability as of the measurement date.

Assets and liabilities, subject to the standard, measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 Inputs that reflect quoted prices are available in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date .
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the assets or liability either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs are unobservable for the assets or liability and include situations where there is little, if any, market activity for the asset or liability.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, the liquidity of markets, and other characteristics particular to the security. To the extent the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining the fair value is greatest for instruments categorized in level 3.

Notes to Financial Statements June 30, 2018 and 2017

(m) Fair Value Measurements (continued)

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

For a further discussion of fair value see Note 9 Recurring Fair Value Measurements.

3 Investments

Investments are presented in the financial statements at fair market value. The following is a summary of investments at June 30, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---|---------------------|---------------------|
| <u>Level 1 Inputs</u> | | |
| Fidelity Stock Funds, cost \$288,159 | \$ 363,982 | \$ 339,578 |
| Fidelity Bond Funds, cost \$ 128,536 | 128,316 | 111,408 |
| | 490,298 | 450,986 |
| Princeton Area Community Foundation (PACI | 7) | |
| Endowment Fund*, corpus \$1,276,933 | 2,044,453 | 1,886,010 |
| Lifelong Learning Endowment Fund, corpus \$ | 144,418 146,920 | - |
| J Seward Johnson Sr. Assistance | 371,623 | 344,222 |
| Fund, corpus \$250,000 | <u>2,562,996</u> | 2,230,232 |
| | | |
| | \$ <u>3,053,294</u> | \$ <u>2,681,218</u> |

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended June 30, 2018 and 2017:

| | | <u>2018</u> | 2017 |
|---|-----|-----------------------------|--------------------------------|
| Dividends (unrestricted & endowment) Net realized and unrealized gains (loss) (unrestricted) Net realized and unrealized gains (loss) (Endowment) | | 34,334 27,155 177,916 | \$ 26,355 36,940 255,749 |
| Total investment return | \$_ | 239,405 | \$ <u>319,044</u> |

^{*} includes gifts from individuals made directly to the PACF for the benefit of the Organization.

4 Property and Equipment

Property and equipment consisted of the following at June 30:

2018

| | | Accumulated | |
|------------------------|-------------------|--------------|----------|
| | Cost | Depreciation | NBV |
| Computers | \$ 41,350 | \$ 39,946 | \$ 1,404 |
| Database Software | 33,120 | 33,120 | - |
| Furniture & Fixtures | 14,979 | 10,524 | 4,455 |
| Signs and Improvements | 507 | 507 | - |
| Office Equipment | 18,571 | 18,571 | |
| | \$ <u>108,527</u> | \$ 102,668 | \$ 5,859 |

Notes to Financial Statements June 30, 2018 and 2017

4 Property and Equipment - continued

2017

| | | Accumulated | |
|------------------------|-------------------|--------------|-----------------|
| | Cost | Depreciation | NBV |
| Computers | \$ 41,375 | \$ 38,915 | \$ 2,460 |
| Database Software | 33,120 | 33,120 | - |
| Furniture & Fixtures | 14,979 | 8,672 | 6,307 |
| Signs and Improvements | 507 | 507 | - |
| Office Equipment | 18,571 | 18,571 | - |
| | \$ <u>108,552</u> | \$ 99,785 | \$ <u>8,767</u> |

Depreciation expense was \$2,908 and \$2,228 at June 30, 2018 and 2017, respectively.

5 Fund-raising

Net proceeds from the Organization's major fund-raising events accounted for approximately 17.% and 22.5% of unrestricted public support and revenue for the years ended June 30, 2018 and 2017, respectively.

During the current year, the Organization held two special events to raise funds for continuing operations. Expenses associated with the events amounting to approximately \$29,533 have been netted against revenues from the events of approximately \$157,860 in the accompanying Statements of Activities.

During the prior year, the Organization held two special events to raise funds for continuing operations. Expenses associated with the events amounting to approximately \$40,945 have been netted against revenues from the events of approximately \$211,102 in the accompanying Statements of Activities.

6 Employee Benefit Plan

During the year ended June 30, 1998, the Organization entered into a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan is available to all employees (full and part time) of the Organization after they have completed six months of employment. Details of this plan are provided separately to each employee, and the plan documents govern eligibility and terms. Employees may make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code if they wish. For the plan year ended June 30, 2013, PSRC instituted a dollar for dollar match up to one percent of the respective employee's wages. Effective January 1, 2016 the dollar for dollar match was increased to two percent. Plan expenses were \$16,808. and \$13,275. for the years ended June 30, 2018 and 2017, respectively.

7 Related Party Transactions

The Board of Trustees consists of 22 voting members. During the years ended June 30, 2018 and 2017 contributions from these trustees totaled approximately \$249,596 and \$63,668 respectively.

Notes to Financial Statements June 30, 2018 and 2017

8 Net Assets

Permanently Restricted

The Organization adopted a resolution in March 2007 to establish an endowment with the Princeton Area Community Foundation (PACF) for the purpose of operational support. An annual amount, not to exceed five percent of the total market value, where the total market value of the account will be determined by taking an average of the market value at the prior eight (8) quarterly measurement dates, shall be available to support the Organization.

The Organization adopted a resolution in January 2011 to establish an endowment fund to be known as the J Seward Johnson Sr. Assistance Fund at PACF. The fund was established by a grant received from the J Seward Johnson Sr. 1963 Charitable Trust. The fund will be used to give small grants to low and moderate income adults in Princeton to address problems that create a significant risk to their independence. An annual amount, not to exceed five percent of the total market value, where the total market value of the account will be determined by taking an average of the market value at the prior eight (8) quarterly measurement dates, shall be available to support the Organization.

In addition, the Organization established the Lifelong Learning Endowment which is intended to cover the operating and capital expenditures in support of Lifelong Learning programs facilitated by the Organization.

Temporarily Restricted

| | 2018 | 2017 |
|-------------------------|------------------|------------------|
| Building Fund | \$ 10,818 | \$ 10,818 |
| Technology Fund | 5,736 | 7,998 |
| Scholarship Fund | 7,834 | 7,834 |
| Other Time Restrictions | 9,272 | 9,272 |
| | \$ <u>33,660</u> | \$ <u>35,922</u> |

9 Recurring Fair Value Measurements

Cash and cash equivalents, receivables, accounts payable and other current liabilities are reflected in the financial statements at carrying value which approximates fair value because of the short-term maturity of these instruments.

Investments held in the Organizations Endowment Fund, J. Seward Johnson Sr. Assistance Fund and Lifelong Learning Fund are held and managed by the Princeton Area Community Foundation. The Community Foundation investments have been accounted for at fair value on a recurring basis and are held in various money market funds, mutual funds, domestic equity funds, international funds, alternative investments, beneficial interest in split interest agreements and privately held stock.

"Money Market Funds, Mutual Funds, Domestic Equity Funds, International Funds and Privately Held Stock" are Level 1 Inputs because they have quoted prices in active markets. "Beneficial Interest in Split Interest Agreements is a Level 2 Input because it has observable measurement criteria in markets that are not considered to be active. "Alternative Investments" are Level 3 Inputs because they have no unobservable measurement criteria.

Notes to Financial Statements June 30, 2018 and 2017

10 Concentrations of Business and Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk are cash and cash equivalents and investments. The Organization places cash and investments in high quality securities with investment institutions which helps limit the Organization's exposure to concentrations of credit risk. However, the Organization is subject to the inherent risks associated with market fluctuations which it attempts to minimize by holding a diversified portfolio. Cash balances at financial institutions are insured by the Federal Deposit Insurance Corporation ("FDIC"). From time to time, the Organization may have cash balances which exceed the insured limit over \$250,000.

11 Program Expenses

Program supplies and expenses encompass all costs relating to the execution of programming by the Organization. Included in these costs is the rental of classroom space for Evergreen Forum when attendance dictates such a need. Total rental fees for the years ended June 30, 2018 and 2017 were \$15,382 and \$0.

12 Endowment Funds

The Board of Trustees of the Organization has designated that long-term assets be held in a manner consistent with the standard of prudence prescribed by state law. As a result of this interpretation, the organization considers the following factors in making a determination to distribute or accumulate long-term asset funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the donor restricted fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Organization
- 7. The Organizations investment policies.

The Organization has adopted investment and spending policies for endowment assets that attempt to subject the fund to low investment risk and maintain the purchasing power of these assets. Endowment assets are managed by the Princeton Area Community Foundation. The Organization seeks to build endowment assets through additional contributions.

On May 17, 2017 the Board of Trustees approved a transfer of \$50,000 to the general operating account.

13 Subsequent Events

The Organization has evaluated subsequent events occurring after the statement of financial position date through the date of November 7, 2018 which is the date the financial statements were available to be issued.